



# ANN CHRISTINE KORSGAARD

## Global Leadership and Regulatory Affairs

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Nordre Fasanvej 215, 2000, Frederiksberg,  
Denmark

## ABOUT ME

- Senior executive with global strategic mind set at portfolio level
- Leadership of up to 80 FTEs across countries, in line/matrix
- International Regulatory Strategy and execution across all phases of development
- Negotiation and collaboration in diverse partnerships and with stakeholders
- Communication with beliefs in trust, respect and freedom to innovate
- The person behind the CV see: <https://www.youtube.com/watch?v=jmSZd6TDptE>

## EDUCATION

**Orchestrate Leadership Program at UCB, Belgium**, Transitioning from functional to business wide leadership  
2014

**SIMI Scandinavian International Management Institute, Copenhagen Denmark**, Managing Medical Product Innovation Degree (part-time MBA awarded).  
1999

**Royal Danish School of Pharmacy, University of Copenhagen Denmark**, M.Sc. Pharmacy.  
1985-1990

**Hasseris Gymnasium, Ålborg, Denmark**, Natural science/mathematics examination High School  
1994

## Experience

2016- Present  
Ozack ApS | Copenhagen Denmark  
**CEO and founder**

### Responsibilities

Increase progress in development of medicinal products through providing knowledge on how to navigate the regulatory maze and agency interactions through development of medicine within all phases of drug development.

- Advice numerous SMEs in the early phases of clinical development and pre-phase I clinical phase
- Prepare regulatory strategy and Agency Communication plan
- Lead companies through meetings and interactions with regulatory agencies such as EMA SME Briefing Meetings, EMA Scientific Advice, FDA meetings
- Role as VP Regulatory Affairs at Afyx Therapeutics ApS and at Symphogen ApS
- Role as Head of Regulatory Affairs at RhoVac ApS
- Regulatory responsible person at a number of biotech companies

2016 - 2017  
Biotrack ApS | Copenhagen Denmark  
**Managing Director, Global Regulatory Affairs & Development Strategy**

### Responsibilities

- Biotech consultancy: Navigate, Execute, Communicate

### Main achievements:

- Global Regulatory Affairs Strategy for 8 clients
- Clinical trial applications submission & approval to start clinical study
- Agency meetings with EMA (SME briefing meetings and Scientific Advice)

September 2015 - June 2016  
Shionogi Europe | London United Kingdom  
**Vice President, Regulatory Affairs Europe - ad interim**

### Responsibilities

- European Regulatory Team Head
- Build Regulatory organisation to be fit for purpose
- Structure process and operations to increased efficiency

### Main achievements

- Structure growth enabling Regulatory Organization for Europe
- Strategic regulatory advise for 6 development projects
- Competence mapping for future global regulatory vision
- Educating Head Quarter colleagues in Japan on European Regulatory Environment

## LANGUAGE

English	Full Professional
Danish	Proficiency
German	Limited Professional
French	Proficiency

## ADDITIONAL INFORMATION

**Several Regulatory Affairs specific conferences** and training during all years of employment. Also trained in GCP at previous employment at LEO Pharma, Genmab, UCB, Symphogen, and through acting as course leader several times at the Atrium Clinical Development module.

**Leadership training** at companies like LEO Pharma, Genmab, and UCB.

### Articles

Strategic Mindset is needed within Regulatory Affairs

Setting up informal networking groups within Regulatory Affairs

**Professional memberships:** EFPIA (EBE, ERLC, SRMPC), DIA (Drug Information Association), TOPRA, Danish Biotech, Danish Association for GCP

## OTHER ACTIVITIES

**University of Copenhagen,** Teaching for the Masters in New Drug Development 2007-2011

**Atrium before called Medicademy (part of LIF i.e. Pharmaceutical Industry Association),** Course Leader and speaker for the Masters of Regulatory Affairs on topics like Japanese regulatory environment, global regulatory strategies, and clinical development. 2003 - 2016

**SIMI Scandinavian International Management Institute, Copenhagen Denmark,** Acting as Industry Executive Advisor 2007

May 2013 - June 2015

UCB S.A HQ | Brussels Belgium

### Vice President, Regulatory Affairs Europe & Early Development Projects

#### Responsibilities

- Global Regulatory Affairs Lead for Europe and all early development projects
- Cross country leadership of employees based in Belgium, Germany, and UK
- Organizational transformation from 80 to 40 FTEs

#### Main achievements

- Strategic outsourcing of global regulatory operations for 2000 licensees of UCBs established brand portfolio. Value of portfolio was about 30% of UCB revenue.
- 10% increase in employee engagement
- European HUB regulatory organisation developed
- Global Regulatory Strategy tool established for all projects

September 2012 - April 2013

UCB S.A HQ | Brussels Belgium

### Vice President, Regulatory Affairs EU/Intl

#### Responsibilities

- Global UCB target markets outside US and Canada, including Brazil, Russia, India, and China (BRIC)
- Managed team of up to 55 employees and 25 insourced contractors

#### Main achievements

- Reorganized Global Regulatory Affairs into a Patient Solution Team structure with dedicated reporting lines into projects instead of functions.
- Reorganizing to separate out the international regulatory part of the organization into a separate unit.

June 2012 - August 2012

UCB S.A HQ | Brussels Belgium

### Senior Director, Regulatory Affairs EU/Intl

#### Responsibilities

- Same as above

#### Main achievements

- Talentpool mapping and organisational plan
- Global Regulatory Leads and Regulatory Liaisons roles clarified
- Knowledge management improvements.

January 2010 - May 2012

Genmab HQ | Copenhagen Denmark

### Vice President, Global Regulatory Affairs

#### Responsibilities

- Target to market global regulatory strategies development for all Genmab products
- Communication strategies with regulatory agencies
- Risk management evaluation
- 3-7 employees
- Member of Global Executive Management Team of Genmab

#### Main achievements

- Downsized department from 20 to 3 FTEs in line with new Company Strategy
- Outsourcing strategy for 70 % of required Regulatory Affairs activities
- FDA approval and EMA approval of the product Arzerra by the FDA.
- Arzerra in Q1 2015 totaled net sales of DKK 111 billion.
- Turnaround from full licensing organization to focus on drug discovery and development

June 2008 - December 2009

Genmab HQ | Copenhagen Denmark

### Senior Director, Global Regulatory Affairs

#### Responsibilities

- 20 employees leadership
- Global regulatory strategies with US and EU focus
- Joint Development Team with our partner GSK

#### Main achievements

- Genmab's first Marketing Authorization submission and approval of the product Arzerra in both EU and US
- Conditional approval, accelerated approval respectively and with priority review in US
- Outsourcing strategy planned and implemented for any non-key regulatory activities
- From 20 to 7 employees downsized the department

○ October 2007 – May 2008  
Genmab HQ | Copenhagen Denmark

### Director, Global Regulatory Affairs

#### Responsibilities

- Led department of 20 FTEs being Global Regulatory Affairs & Operations.
- Regulatory co-development with external partner (GSK) and the Genmab submission management team for Arzerra Regulatory dossier (BLA/MAA)

#### Main achievements

- Aligned Genmab Strategy with GSK
- Successful teamwork established across Genmab and GSK
- Reorganized department to match project needs

○ November 2006 – October 2007  
Genmab HQ | Copenhagen Denmark

### Global Regulatory Lead, Global Regulatory Affairs

#### Responsibilities

- Global Submission Management Team leadership for Arzerra at Genmab
- Global orphan regulatory strategy for Genmab's most advanced oncology product in Clinical Phase 3.

#### Main achievements

- Regulatory frame implemented for Genmab's first Biologic License Application (BLA) to FDA and Marketing Authorization Application to EU
- Project plan that accurately predicted completion for submission 2 years ahead and even after partnering with GSK
- "BLA house" planned and implemented in 2007.

○ December 2005 – October 2006  
Action Pharma & Incuba Venture | Holte Denmark

### Vice President, Project Management & Regulatory Affairs

#### Responsibilities

- 6 small virtual biotech companies in Incuba Venture Portfolio
- Regulatory strategic advice and Global Project management
- Agency communication strategy linked to key investor decision points
- Development & manufacturing plans of the drug substances and drug products
- Non-clinical (pharmacology & toxicology) and clinical plans across numerous CROs/CMOs.

#### Main achievements

- Development plan for AP214 – a hormone analogue for prevention of acute kidney injury associated with major cardiac surgery being Action Pharmas first product going into human.
- Pre-IND FDA meeting with subsequent IND opening
- First in Patients study to start in US enabled.
- AP214 was in 2012 sold to Abbott for a cash payment of \$110 million
- Found and established agreement with Contract Manufacturer for a peptide (a small molecule AP1030 with anti-diabetic and anti-obesity effects)
- Regulatory path and project plan to the Board of Action Pharma

○ January 2005 – September 2005  
Actavis | Hørsholm Denmark

### Director International Registration, Sales & Marketing International

#### Responsibilities

- Actavis Sales & Marketing International leadership of Regulatory Affairs
- Pharmacovigilance function to ensure European compliance
- International regulatory team leadership of 30 FTEs
- Markets included the Scandinavian area, Baltic's, CEE, Turkey, Serbia, Russia, Ukraine and C.I.S

#### Main achievements

- Fastest possible approval of generic dossiers from HQ in Iceland
- Integrated a new country per month into the International organization of Actavis
- Global Regulatory Team seminar with all 30 international employees

○ October 2000 – December 2004  
Leo Pharma A/S HQ | Ballerup Denmark

### Head of Department, Regulatory Affairs Initial Filing

#### Responsibilities

- First submission and achievement of the Marketing Authorization in each of the ICH regions, i.e., EU, US and Japan for entire LEO Pharma portfolio
- Global Regulatory Affairs Lead for quality, non-clinical and clinical development
- Dermatology (psoriasis, dermatitis & acne), a biological lung surfactant, oncology and rheumatoid arthritis

#### Main achievements

- 15 R&D projects and 6 in-licensed products for dermatology, oncology and respiratory indications
- Japanese NDA filed for dermatological product working with partner in Japan
- US and EU oncology development plans aligned through leadership of FDA and EMEA Agency Advice meetings
- EMA pre-submission meetings for Orphan Drug Applications and Scientific Advice
- Expanded department from 5 to 12 Regulatory Professionals

○ November 1995 – September 2000  
Leo Pharma A/S HQ | Ballerup Denmark

### Group Manager, Regulatory Affairs Department

#### Responsibilities

- EU, US, JP and 24 other major countries
- All development stages and life cycle management
- Dermatology (psoriasis, dermatitis & acne), biological lung surfactant, oncology, and rheumatoid arthritis

#### Main achievements

- 10 projects Global regulatory strategies
- 2 US New Drug Applications, 2 EU Mutual Recognition Procedures in the early days of this in EU
- Pre-IND, EoP2 and pre-NDA meetings led with FDA in US
- EU variations (quality, non-clinical, and clinical); annual updates of US DMFs, NDAs and INDs and EU DMFs.

○ 1993 – 1995

### Dumex (ex Alpharma A/S) | Copenhagen Denmark Regulatory Affairs Officer

Generic regulatory dossiers for EU and project manager for development project.

○ 1992 – 1993

### Norwegian Medicines Agency (SLK) | Oslo Norway Medical Assessor in Department of Pharmacotherapy

Generic dossiers evaluated for applicability to Norwegian legislation.

○ 1990 – 1991

### Pharmacy Ryparken | Copenhagen Denmark Head Dispenser

Management of Delivery of medicine in Pharmacy